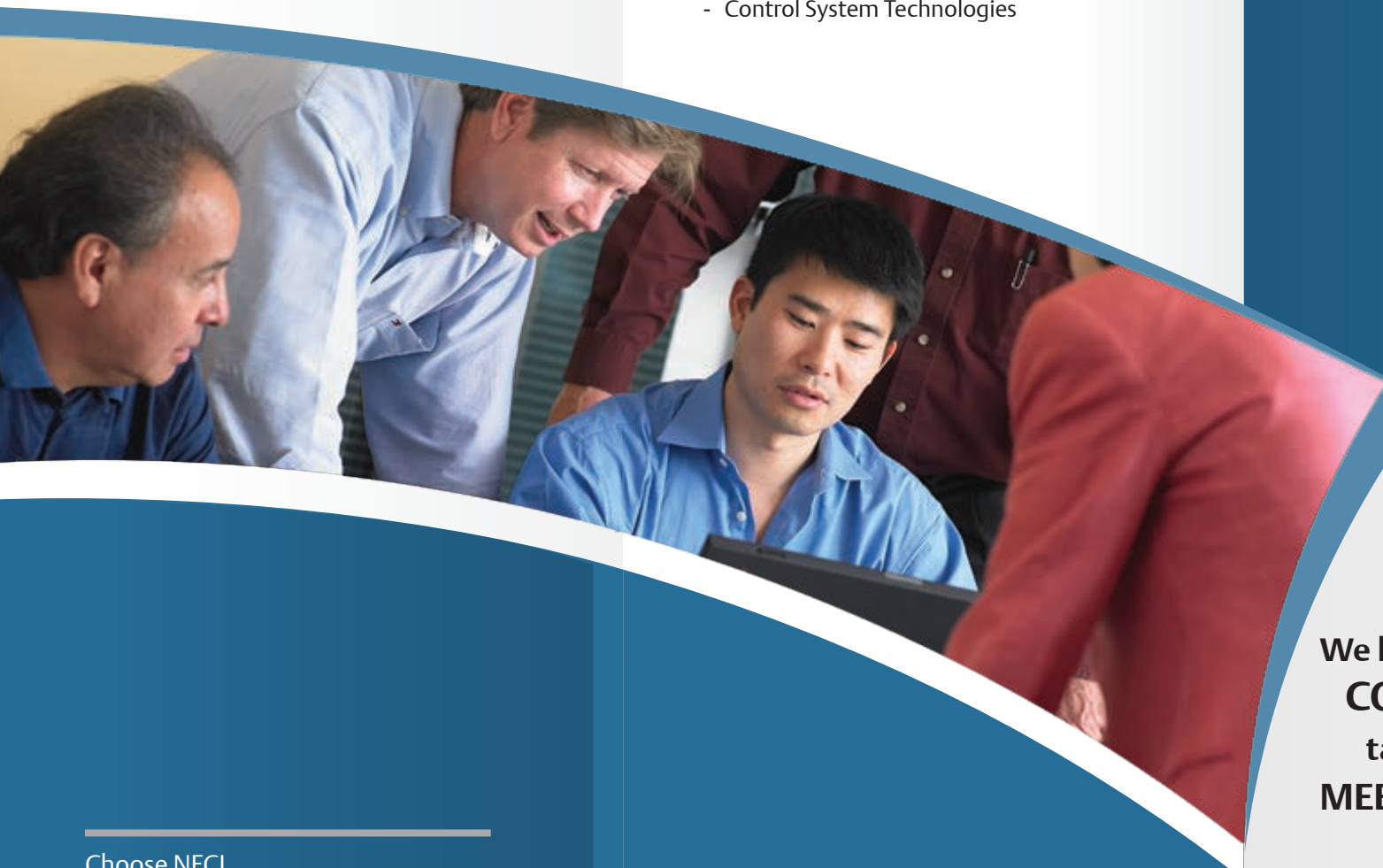


NECI has Solutions Architects in the following disciplines:

- Life Sciences
- Power
- Pulp & Paper
- Food & Beverage
- Water/Wastewater
- Natural Gas
- Control System Technologies

**OUTCOME-FOCUSED
CONSULTATION &
ENGINEERING**



We help our customers
CONSISTENTLY ACHIEVE
targeted business outcomes to
MEET THEIR BUSINESS GOALS

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What can NECI do for you?

Solutions Architect John Murphy

With more than 30 years of experience, John Murphy is a process solution expert who provides collaborative consultation services to support the front-end development, rationalization, and implementation of process system projects.

His experience in food, life science, and personal care manufacturing industries has led to a deep understanding of the evolving manufacturing technologies, regulations, standards, and challenges. His depth of knowledge and experience includes:

- Food product pasteurization and product heat treatment
- “Clean in Place” (CIP system) design, fabrication, and operation
- Batch and inline blending systems
- Extraction and infusion process systems
- Effective implementation of the process system utility support systems

John Murphy’s project approach includes defining project scope, developing a budget, providing a full understanding of the rationalized operational capabilities of a project, and determining the true total cost of system ownership.

- ➔ **Identify the Root Cause of Manufacturing Problems**
 - Survey the manufacturing process systems
 - Provide experienced based system(s) evaluation
- ➔ **Solve Problems**
 - Align solutions with your business objectives
 - Leverage a deep level of application expertise
- ➔ **Deliver Quantifiable Business Results**
 - Collaboratively develop project justification
 - Define solution metrics
 - Understand the true total cost of ownership
- ➔ **Consulting Activities & Studies**
 - Develop outcome-based strategies
 - Support selection of best available technologies
 - Develop business case analysis & justification
- ➔ **Budget Justification**
 - Develop solution-specific budgeting tools
 - Avoid misapplied budgeting practices
 - Collaboratively draft capital requests
 - Support the development of effective corporate project funding requests

You don't just need technologies or products that deliver an immediate solution to today's problems — you also need a long-term plan and support to help you achieve quantifiable business outcomes that will help you meet your long-range needs.



Our talented team of Solutions Architects provides deep engineering and process expertise that can really make a difference.

At NECI, we want to help solve our customer’s problems, while empowering them toward the achievement of future success through outcome-focused engineering and consultative solutions.